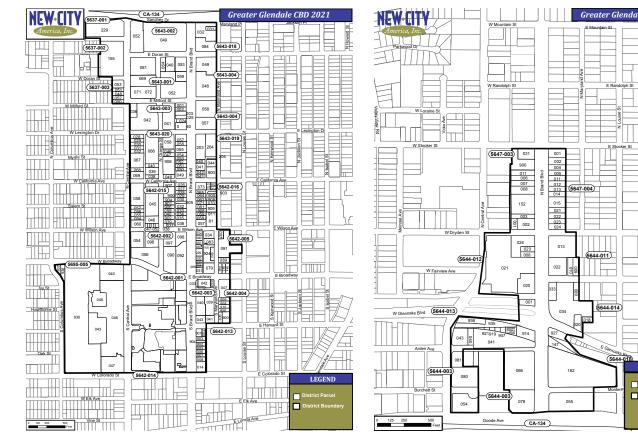
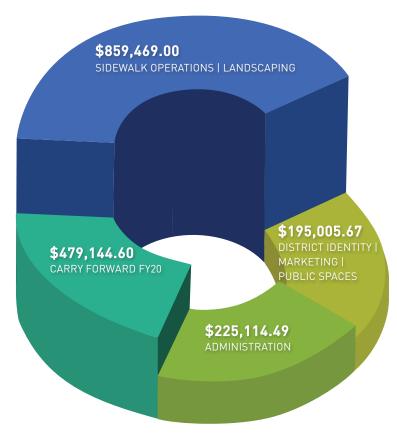
GREATER DOWNTOWN GLENDALE CBD





DOWNTOWN GLENDALE ASSOCIATION 2021 EXPENSES — \$1,758,733.76



BOARD OF DIRECTORS

2021

Joseph P. Stitick, CCIM President | Executive Committee Chair | Land Use Committee Chair Investment Property Services, Inc.

Raul Porto Vice President Porto's Bakery

Helen McDonagh Secretary | Treasurer | DISI Committee Chair Massage Envy Spa Glendale

Rick Lemmo Treasurer | Director of Government Relations The Americana at Brand/Caruso

Ani Pogossian Interim Board Member City of Glendale

Steven Sayers Board Member Glendale Galleria | Brookfield Properties Retail

Randy Stevenson Vice President | SOBO Committee Chair Stevenson Real Estate

2022

Rick Lemmo President | Executive Committee Chair | Director of Government Relations The Americana at Brand | Caruso

Raul Porto Vice President

Randy Stevenson Vice President | SOBO Committee Chair Stevenson Real Estate

Helen McDonagh Secretary | Treasurer | DISI Committee Chair Massage Envy Spa Glendale

Bradley Calvert Board Member City of Glendale

Steven Sayers Board Member Glendale Galleria | Brookfield Properties Retail



CONNECT TO DOWNTOWN GLENDALE:

downtownglendale.com

(O) @downtown_glendale



/DWTNGlendale

ANNUAL REPORT 2021



PRESIDENT'S REPORT Rick Lemmo, President of the Greater Downtown Glendale Association

This has certainly been a challenging year. The entirety of 2021 was dominated by the most serious pandemic in over 100 years with no person, business, community, or City left untouched. Where do we go from here? **Let's see where we currently are:**

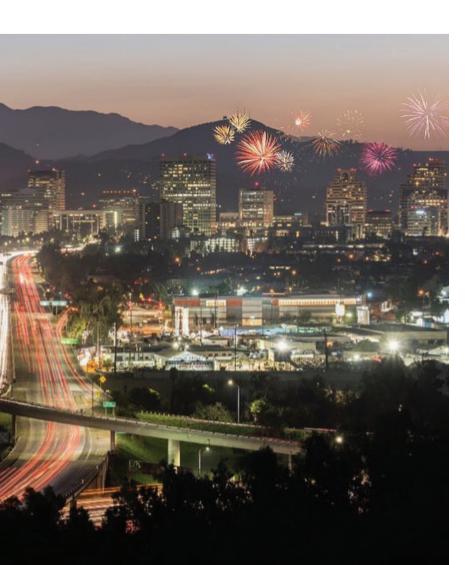
- Fortunately, Downtown Glendale has weathered the COVID storm relatively intact, with fewer vacancies than other areas in the region
- > We are happy to report the opening of over 20 new businesses in Downtown Glendale in the past fiscal year
- Despite decreased foot traffic, the DGA continued to operate a maintenance crew to keep the streets clean and provide a healthy environment for all patrons to enjoy
- During the pandemic, the Greater Downtown Glendale Association was able to provide thousands of dollars of support to Downtown Glendale with the distribution of masks and hundreds of gallons of free sanitizer, in addition to maintaining efforts to promote the district and attract shoppers back to re-opened businesses
- The Greater Downtown Glendale Association worked closely with the City of Glendale to plan, layout, and get approval for the parklets that allowed local restaurants, bakeries, and coffee shops to survive through outdoor dining
- These parklets served not only as an extension of the businesses' footprint, but helped in creating a sense of safety in numbers with patrons enjoying one others' company in a safer, outdoor setting

- The Glendale City staff, presented to The Greater Downtown Glendale Association with design concepts for exceptional, branded and more permanent parklets and we look forward to Council approval
- Glendale resident Mario Lopez and his family provided a video welcoming folks back to Glendale in anticipation of lockdown ending. Because of fits & starts in government regulations, they have agreed to rework welcome videos and we will redo contest to increase attention on restaurants and retail merchants within our district

We would also like to express our sincere appreciation to Joseph Stitick who served on our Board since its inception in 2013 and served as President during the past year. Joseph has stepped down from the Board and he will be sorely missed. He was a great contributor to the development of this Board and the Greater Downtown Glendale Association.

Working together, we have the capacity to arise from this situation even stronger with more knowledge and preparedness. The Greater Downtown Glendale Association is here to lead, assist, and devise plans to make this the fastest growing and attractive Downtown in the San Fernando Valley. Be safe and enjoy the holidays.

- Rick Lemmo, President



EXECUTIVE DIRECTOR'S REPORT Marco Li Mandri, Executive Director of Downtown Glendale Association

In entering 2022, emerging from the impact of COVID, it is time to review what we should be thankful for. Those key things should include being grateful for our health, our families, our businesses, and the fact we live and operate in a great city.

Downtown Glendale has so many assets, and it is our job to promote these assets to the surrounding region. **These assets include:**

- An attractive, walkable community from Colorado Blvd. to the northern reaches of Brand Blvd., (up to Stocker Street) with wide sidewalks and uncluttered thoroughfares
- A tremendous inventory of high-quality, both upscale and family-friendly restaurants and retailers up and down Brand and Central
- Continued business openings, even during the pandemic



DGA AMBASSADOR STATS:

- > 1,868,242 gallon bags approximately 245,617 pounds of litter picked up off the streets
- > 169 reports filed, including broken city property, extensive graffiti, and illegal dumping
- > 511 clean ups performed of bio waste and human waste
- >424 homeless outreach performed relating to business calls and disturbances

- Clean and vibrant sidewalks that are managed daily by our great cleaning crew
- A responsive and proactive City staff to work with the DGA to accomplish things quickly and within our timelines
- A great, year-round micro-climate with a beautiful view north to the mountains

We are all in this together. With input from the community, we work with the City to best service the business and property owners, as well as the residents and visitors, of Downtown Glendale to best suit the needs of each sector. It is an honor to serve the Downtown Glendale community and we look forward to many more years of prosperity.

- Marco Li Mandri, Executive Director



- > 1,277 directions/recommendations given
- >749 graffiti tags cleaned up
- >1,874 stickers/posters removed
- > 488 full city blocks pressure washed
- > 3,952 bus stops cleaned
- > 505 shopping carts returned to businesses or removed from the district



Muffin Can Stop Us got its start as a deal between two friends. One friend owned an empty café and told the other friend that if he could turn it into a successful restaurant within a year, the name and brand would be his to keep. Long story short, Muffin Can Stop Us is now one of the best breakfast spots in Glendale, serving up a variety of mouth-watering breakfast sandwiches — from sweet to savory and from classic favorites to one-of-a-kind combos — on tasty English muffins. Pair that with the restaurant's delicious coffee "cofftails," and it's no surprise Muffin Can Stop Us quickly became a local morning must-have.



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PRESS HIGHLIGHTS

SOCIAL MEDIA INFLUENCE

media highlights

MEDIA ATTENTION

9,794 followers 9,794 likes

Facebook

Instagram 2,117 followers

Twitter 1,455 followers



BUSINESS SPOTLIGHT MUFFIN CAN STOP US 1017 N Brand Blvd, Glendale, CA 91202

NEW BUSINESSES OPENED IN 2021

- Amazon Go
 889 Americana Way
 Coming Soon!
- > Amazon Holiday Pop Up Store 100 W Broadway Now Open!
- > AMC Theatres 322 Americana Way Now Open!
- > Aniv Ride 1377 1/2 E Colorado St. Coming Soon!
- > Beard Papa's 608 Americana Way Now Open!
- Beignet Box 658 Americana Way Now Open!
- > Blue Nile 100 W Broadway Now Open!
- > Chalice Collectibles
 100 W Broadway
 Now Open!
- > Charming Charlie 100 W Broadway Now Open!
- > Charms 4 U 100 W Broadway Now Open!
- > Chickaboom 238 N Brand Blvd Now Open!

- > Chik Fil A 807 Americana Way Now Open!
- > Club Pilates Glendale 329 N Brand Blvd. Now Open!
- Derby House (Glen Arden) 357 Arden Ave. Now Open!
- Doll House Los Angeles 100 W Broadway #2207 Now Open!
- > Euro Kids USA 100 W Broadway Now Open!
- > Extended Beauty Bar 624 E Colorado St. Ste C Now Open!
- > F45 Training Glendale 611 N Brand Blvd Now Open!
- > G Lounge 1109 N Brand Blvd. Now Open!
- Glendale Cultural & Art Center
 132 N. Artsakh Ave.
 Artsakh Creative Pop Up
- > Glenwood Smoke House 152 S Brand Blvd. Now Open!
- > Gucci Store (Americana) Coming Soon!

- > Introstem 100 W Broadway Now Open!
- > KPop Station 1155 Galleria Way Now Open!
- > Lady Elite 100 W Broadway Now Open!
- > Look Cinemas 128 Artsakh Ave. Now Open!
- > Louis Vuitton Pop Up Americana Way Pop Up (Now Closed)
- > Naked Frankie 131 N. Artsakh Ave. Artsakh Creative Pop Up
- > Nonna's Empanadas Booth at Americana Way Now Open!
- > Off the Leash 1347 E Colorado St. Now Open!
- L & Art > ROCA Pizza Pop Up 769 Americana Way Pop Up (Now Closed)
- > Seaweed Handroll Bar ouse 318 N Brand Blvd. Now Open!
 - > ShareTea 2210 Galleria Way Space S006 Now Open!

- > SLFIE World Los Angeles 100 W Broadway Now Open!
- > Soleniverse 2155 Glendale Galleria Now Open!
- > Starbucks 241 N. Central Ave. Now Open!
- Stranger Things Official Store Americana Way Now Open!
- > Super Fantasy Land 1102 Galleria Way Now Open!
- > Sushi Stop 204 N Brand Blvd. Now Open!
- > TechBleed 1651 S Central Ave. Unit 1 <u>Now Open!</u>
- > The Can Tiki 1300 S. Brand Blvd. Now Open!
- Toyzania
 100 W Broadway
 Now Open!
- Windsor 100 W Broadway Now Open!

